



REPORT to the MAYOR and MEMBERS of the CITY COUNCIL
From the CITY MANAGER

DATE: September 15, 2020

SUBJECT: Resolution Authorizing the Purchase of Mobile Column Lifts from C. Allen Services Pursuant to La Mesa Municipal Code Section 2.40.070(A)(7)

ISSUING DEPT.: Public Works

SUMMARY:

Issues:

Should the City of La Mesa adopt a resolution waiving the formal bidding process due to special circumstances in accordance with La Mesa Municipal Code Section 2.40.070(A)(7); allocate unappropriated Equipment Replacement Fund Reserves and Wastewater Reserves to the Equipment Replacement Accounts; and authorize the purchase of (8) eight mobile column lifts from C. Allen Services in an amount not to exceed \$96,363.35?

Recommendation:

Adopt a resolution waiving the formal bidding process due to special circumstances in accordance with La Mesa Municipal Code Section 2.40.070(A)(7); allocate unappropriated Equipment Replacement Fund Reserves and Wastewater Reserves to the Equipment Replacement Accounts; and authorize the purchase of (8) eight mobile column lifts from C. Allen Services in an amount not to exceed \$96,363.35.

Fiscal Impact:

This purchase will require the allocation of unappropriated Equipment Replacement Fund Reserves in the amount of \$70,666.46 to Equipment Replacement Account 1315-6584 and Wastewater Reserves in the amount of \$25,696.89 to Equipment Replacement Account 4144-6584.

City's Strategic Goals:

Continue to improve high quality municipal services.

BACKGROUND:

The Public Works Fleet Maintenance section provides repair and preventive maintenance services for the City of La Mesa's vehicle and equipment fleet. The fleet consists of over 210 units including passenger vehicles, construction trucks and equipment and life safety vehicles including police and fire units.

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The Fleet Maintenance shop uses floor mounted lifts to service most of the vehicles and equipment fleet. The larger and heavier vehicles and equipment, e.g. Wastewater combination trucks and dump trucks, and the fire trucks and ladders require higher capacity lifts to service them. The shop does not have floor mounted high capacity lifts to service this portion of the fleet, instead, (8) eight mobile column lifts are used for this purpose. The current lifts are over 20-years in age and replacement parts are difficult if not impossible to source. Earlier this year, it was necessary to "borrow" electronic components from one lift to another when a release failure prohibited the lowering of Fire Ladder 12 to the ground. Most recently, the mobile column lifts failed both the fail-safe lockout test and the annual safety certification inspection. Failing these tests, the mobile lifts no longer meet the safety standards set by the American Lift Institute which is the safety authority for vehicle lifts in North America. Subsequently, these lifts are no longer safe to use and have been tagged "Out of Service".

DISCUSSION:

The mobile column lifts are an integral and important asset used in the Fleet Maintenance section. Without them, the ability to perform maintenance and repair work on the City's Fire and Police department life safety equipment is significantly impacted.

The City's Purchasing Officer may waive competitive bidding if the City Council by resolution, determines that due to special circumstances, it is in the City's best interest to enter into a contract without the formal bidding process, in accordance with La Mesa Municipal Code Section 2.40.070(A)(7).

Considering the facts of this request, the special circumstances are:

- 1) The mobile column lifts have failed annual certification inspections, are now unsafe, and cannot be used,

Without these lifts, the ability to perform maintenance and repair work on critical life safety equipment, e.g. Fire truck and ladders and heavy Police response vehicles has been impacted.

Staff requested proposals from (3) three vendors. The vendors contacted and their quotations are as follows:

1. Snap-on Industrial, \$91,213.37
2. C. Allen Services, \$96,363.35
3. Southwest Lift & Equipment Company, Inc., \$99,240.05

Although they did not provide the lowest cost quote, staff recommends selecting C. Allen Services. They are the local manufacturer's representative for Rotary lifts. Staff compared Rotary Lifts with John Bean, the supplier of heavy mobile lifts through Snap-On Industrial as a basis for this recommendation:

1. The capacity for each of the Rotary Lifts is 18,800 lbs. while the capacity for the John Bean lifts is only 18,000 lbs.;

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2. Parts for the Rotary Lifts are manufactured in the United States and are available in Long Beach, Ca. Parts for the John Bean lifts are made outside of the United States and are distributed from Illinois;
3. The existing floor mounted lifts in the Fleet Services shop are Rotary Lifts and are serviced by a Rotary lift trained technician. The addition of Rotary mobile lifts will provide continuity in parts, history, service and expertise for all lifts in the shop;
4. Replacement batteries for the Rotary Lifts are non-proprietary and easily sourced in San Diego. The batteries for the John Bean are proprietary and not available locally;
5. The warranty comparison for the two lifts is as follows: Rotary Lifts: 2 years for parts and 1 year for labor, versus John Bean: 1 year for parts and 2 years for labor; and
6. Delivery time for the Rotary lifts is approximately 3-4 weeks. The John Bean lifts would take approximately 8-10 weeks.

Staff also considered repairing the lifts and received an estimate of \$58,000 from a local repair company. Staff did not believe spending this amount to repair 20-year old lifts with a one-year warrantee was an acceptable alternative.

CONCLUSION:

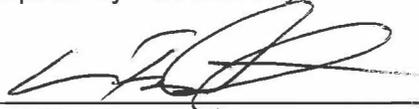
Staff recommends the City Council waive competitive in accordance with La Mesa Municipal Code Section 2.40.070(A)(7) and authorize the purchase of (8) eight mobile column lifts from C. Allen Services for an amount not to exceed \$96,363.35.

Reviewed by:



Greg Humora
City Manager

Respectfully submitted by:



Leon Firsh
Director of Public Works/City Engineer



Scott Munzenmaier
Purchasing Officer

Attachments: A. Resolution

RESOLUTION NO. 2020-_____

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LA MESA
AUTHORIZING THE PURCHASE OF MOBILE COLUMN LIFTS FROM
C. ALLEN SERVICES PURSUANT TO LA MESA MUNICIPAL CODE
SECTION 2.40.070(A)(7)

WHEREAS, the City of La Mesa's Fleet Maintenance Shop provides maintenance and repair services to 210 individual vehicles and equipment;

WHEREAS, the existing floor mounted post lifts are used to maintain and service the majority of the fleet and the high capacity mobile column lifts are used to maintain and service the larger and heavier pieces of equipment, e.g. wastewater combination trucks and dump trucks, and the Fire Department trucks and ladders;

WHEREAS, the current mobile column lifts are over 20-years old, replacement parts are difficult if not impossible to source and the lifts are prone to breakdowns;

WHEREAS, the current mobile hydraulic column lifts have failed their annual regulatory safety certification inspection, are no longer safe to use and have been placed "Out of Service";

WHEREAS, three proposals were received to replace the current mobile column lifts;

WHEREAS, the proposal of C. Allen Services is the second lowest received, however; based on the operational needs of the City, C. Allen Services company is the vendor of choice to supply the replacement mobile column lifts; and

WHEREAS, the City waives the formal bidding process due to special circumstances in accordance with La Mesa Municipal Code Section 2.40.070(A)(7).

NOW, THEREFORE, BE IT AND IT IS HEREBY RESOLVED by the City Council of the City of La Mesa, California, that:

Pursuant to La Mesa Municipal Code Section 2.40.070(A)(7), due to the following special circumstances, it is in the City of La Mesa's best interest to waive competitive bidding and execute a contract with C. Allen Services as the vendor of choice for the acquisition of mobile column lifts for an amount not to exceed \$96,363.35:

1. The capacity for each of the Rotary Lifts is 18,800 lbs. while the capacity for the John Bean lifts is only 18,000 lbs.;
2. Parts for the Rotary Lifts are manufactured in the United States and are available in Long Beach, Ca. Parts for the John Bean lifts are made outside of the United States and are distributed from Illinois;
3. The existing floor mounted lifts in the Fleet Services shop are Rotary Lifts and are serviced by a Rotary lift trained technician. The addition of Rotary mobile lifts will provide continuity in parts, history, service and expertise for all lifts in the shop;
4. Replacement batteries for the Rotary Lifts are non-proprietary and easily sourced in San Diego. The batteries for the John Bean are proprietary and not available locally;

5. The warranty comparison for the two lifts is as follows: Rotary Lifts: 2 years for parts and 1 year for labor, versus John Bean: 1 year for parts and 2 years for labor; and
6. Delivery time for the Rotary lifts is approximately 3-4 weeks. The John Bean lifts would take approximately 8-10 weeks.

Funds shall be allocated from unappropriated Equipment Replacement Fund Reserves in the amount of \$70,666.46 to Equipment Replacement Account 1315-6584 and Wastewater Reserves in the amount of \$25,696.89 to Equipment Replacement Account 4144-6584.

BE IT FURTHER RESOLVED that the Mayor is hereby authorized to accept and execute a purchase order with C. Allen Services for mobile column lifts for an amount not to exceed \$96,363.35.

PASSED AND ADOPTED at a Special meeting of the City Council of the City of La Mesa, California, held the 15th day of September 2020, by the following vote, to wit:

AYES:

NOES:

ABSENT:

CERTIFICATE OF CITY CLERK

I, MEGAN WIEGELMAN, City Clerk of the City of La Mesa, California, do hereby certify the foregoing to be a true and exact copy of Resolution No. 2020-___, duly passed and adopted by the City Council of said City on the date and by the vote therein recited.

MEGAN WIEGELMAN, CMC, City Clerk

(SEAL OF CITY)

CERTIFICATE OF CITY/DIRECTOR OF FINANCE

Certification of Unappropriated Reserves

I HEREBY CERTIFY that the money required for the appropriation of funds for the purpose as docketed is available in the Treasury, or is anticipated to come into the Treasury, and is otherwise unappropriated.

Amount \$ \$96,363.35 Fund 603 (Equipment Replacement); 207 (Wastewater)

Purpose Resolution Authorizing the Selection of C. Allen Services for the Purchase of (8) Mobile Column Lifts



Director of Finance
City of La Mesa

Date 09/02/2020

By: Leon Firsh

Unappropriated Reserves Available Balance \$ 1,824,330.00(603-3900); \$3,815,210.00(207-3900)

Certification of Unencumbered Balance

I HEREBY CERTIFY that the indebtedness and obligation as docketed can be incurred; that sufficient monies to meet the obligations are actually in the Treasury, or are anticipated to come into the Treasury to the credit of the appropriation from which the same are to be drawn; and that said monies now actually in the treasury, together with the monies anticipated to come into the Treasury, to the credit of said appropriation are otherwise unencumbered.

Amount Not to Exceed

Director of Finance
City of La Mesa

Date:

By:

Fund:

Dept./Activity:

Purpose: