



REPORT to the MAYOR and MEMBERS of the CITY COUNCIL  
From the CITY MANAGER

DATE: February 9, 2021

SUBJECT: Resolution to Award the Purchase of Three 2021 Ford Police Interceptor Utility Vehicles to Kearny Mesa Ford and the Outfitting to AEP California, LLC.

ISSUING DEPARTMENT: Police

SUMMARY:

Issues:

1. Should the City Council adopt the resolution to award the purchase of three 2021 Ford Police Interceptor Utility vehicles to Kearny Mesa Ford?
2. Should the City Council adopt the resolution to award the outfitting of three 2021 Ford Police Interceptor Utility vehicles to AEP California, LLC?

Recommendations:

1. That the City Council adopt the resolution to award the purchase of three 2021 Ford Police Interceptor Utility vehicles to Kearny Mesa Ford.
2. That the City Council adopt the resolution to award the outfitting of three 2021 Ford Police Interceptor Utility vehicles to AEP California, LLC.

Fiscal Impact:

The quoted cost for the purchase of three vehicles is \$125,019.34. The quoted cost for the outfitting of three vehicles is \$59,610.94. Funds are budgeted and available in Equipment Replacement Fund account 1315-6585 and Police Vehicle Operating Supply account 2102-6427, projects 21EPD.02-04.

City's Strategic Goals:

This project meets the City's strategic goal of providing a safe community.

Environmental Review: (if required)

Not Applicable.

BACKGROUND:

The La Mesa Police Department marked police vehicle inventory is on a standard replacement schedule. The Fiscal Year 2020/2021 budget allows for up to three patrol vehicles to be replaced due to high mileage and the excessive expenses related to maintaining vehicles out of warranty.

DISCUSSION:

The City received quotes from the two Ford dealerships in San Diego County that sell Police Interceptors and have supplied the City in previous years, Kearny Mesa Ford and Penske Ford, as well as a third quote for comparison from the cooperative purchasing contract Sourcewell in lieu of conducting a formal bid process that may have required purchasing the vehicles from an unfamiliar dealer outside of our region. The quotes included two hybrid units and one standard unit matching the existing fleet. The hybrid units use a lithium-ion hybrid battery to power on-board electrical equipment, allowing the engine to shut off, running only intermittently to charge the battery. Kearny Mesa Ford had the lowest quote at \$42,826.11 per hybrid vehicle and \$39,367.13 for the standard vehicle including taxes, fees and paint. The vehicles' outfitting would be provided by AEP California LLC, which has outfitted all other police vehicles and is the only qualified vendor for this service in the county, at a quoted cost of \$59,610.94 for all three vehicles.

The City's Purchasing Officer may waive formal competitive bidding if the commodity being purchased is required to match or be compatible with equipment presently on hand, and the purchase is made from the supplier that supplied such other equipment, per La Mesa Municipal Code Section 2.40.070(a)(3). Purchasing Ford Police Interceptor Utilities and outfitting them to match existing units will keep our patrol fleet consistent for both officers and fleet maintenance.

Under these facts, the circumstances are that Kearny Mesa Ford has previously provided Police Interceptors to the City and can provide the similar vehicles again at a cost that is less than Penske Ford; and, as such, staff recommends that it is in the best interests of the City to award the purchase of three Ford Police Interceptor Utility vehicles to Kearny Mesa Ford without a formal bidding process.


Additional circumstances are that AEP California, LLC has previously provided the outfitting of Police Interceptors to the City, can provide the similar services and

equipment again, and is the only qualified outfitter of the equipment that is currently used; and, as such, staff recommends that it is in the best interests of the City to award the outfitting of three Ford Police Interceptor Utility vehicles to AEP California, LLC without a formal bidding process.


CONCLUSION:


Staff recommends that the City Council adopt the resolution to award the purchase of three 2021 Ford Police Interceptor Utility vehicles to Kearny Mesa Ford. Staff also recommends that the City Council adopt the resolution to award the outfitting of the vehicles to AEP California, LLC.

Reviewed by:

  
\_\_\_\_\_  
Greg Humora  
City Manager

Respectfully submitted by:

  
\_\_\_\_\_  
Ray Sweeney  
Acting Chief of Police

  
\_\_\_\_\_  
Scott Munzenmaier  
Purchasing Officer

Attachments:

- A. Resolutions
- B. Summary of Vehicle Pricing

RESOLUTION NO. 2021-\_\_\_

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LA MESA TO  
AWARD PURCHASE OF THREE 2021 FORD POLICE INTERCEPTOR  
UTILITY VEHICLES TO KEARNY MESA FORD

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WHEREAS, the La Mesa Police Department marked police vehicle inventory is on a standard replacement schedule and the Fiscal Year 2020/2021 budget allows for up to three patrol vehicles to be replaced due to high mileage and the excessive expenses related to maintaining vehicles out of warranty;

WHEREAS, the City received a quote from Kearny Mesa Ford, which has previously provided Police Interceptors to the City, for \$39,367.13 per gasoline vehicle and \$42,826.11 per hybrid vehicle which include taxes, fees and paint;

WHEREAS, the City's Purchasing Officer may waive competitive bidding if the commodity being purchased is required to match or be compatible with equipment presently on hand, and the purchase is made from the supplier that supplied such other equipment, per La Mesa Municipal Code Section 2.40.070(A)(3); and

WHEREAS, purchasing Ford Police Interceptor Utilities will keep our patrol fleet consistent for both officers and fleet maintenance.

NOW, THEREFORE, BE IT AND IT IS HEREBY RESOLVED by the City Council of the City of La Mesa, California, that the City Council intends to award the purchase of three 2021 Ford Police Interceptor Utilities to Kearny Mesa Ford for a not-to-exceed amount of \$125,019.34.

PASSED AND ADOPTED at a Regular meeting of the City Council of the City of La Mesa, California, held the 9<sup>th</sup> day of February 2021, by the following vote, to wit:

AYES:

NOES:

ABSENT:

CERTIFICATE OF CITY CLERK

I, MEGAN WIEGELMAN, City Clerk of the City of La Mesa, California, do hereby certify the foregoing to be a true and exact copy of Resolution No. 2021-\_\_\_, duly passed and adopted by the City Council of said City on the date and by the vote therein recited.

MEGAN WIEGELMAN, CMC, City Clerk

(SEAL OF CITY)

ATTACHMENT A

RESOLUTION NO. 2021-\_\_\_\_\_

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LA MESA TO  
AWARD OUTFITTING OF THREE 2021 FORD POLICE INTERCEPTOR  
UTILITY VEHICLES TO AEP CALIFORNIA, LLC

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WHEREAS, the La Mesa Police Department marked police vehicle inventory is on a standard replacement schedule and the Fiscal Year 2020/2021 budget allows for up to three patrol vehicles to be replaced due to high mileage and the excessive expenses related to maintaining vehicles out of warranty;

WHEREAS, purchasing Ford Police Interceptor Utilities will keep our patrol fleet consistent for both officers and fleet maintenance; and

WHEREAS, the vehicle's outfitting would be provided by AEP California, LLC, which has outfitted all other police vehicles and is the only qualified vendor for this service in the county, at a quoted cost of \$59,610.94 for all three vehicles.

NOW, THEREFORE, BE IT AND IT IS HEREBY RESOLVED by the City Council of the City of La Mesa, California, that the City Council intends to award the outfitting of three 2021 Ford Police Interceptor Utilities to AEP California, LLC for a not-to-exceed amount of \$59,610.94.

PASSED AND ADOPTED at a Regular meeting of the City Council of the City of La Mesa, California, held the 9<sup>th</sup> day of February 2021, by the following vote, to wit:

AYES:

NOES:

ABSENT:

CERTIFICATE OF CITY CLERK

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MEGAN WIEGELMAN, CMC, City Clerk

(SEAL OF CITY)

ATTACHMENT A

THREE 2021 FORD POLICE INTERCEPTOR UTILITIES - TWO HYBRID AND ONE GAS

	Kearny Mesa Ford			Penske Ford			National Auto Fleet Group		
	Hybrid Unit	Gas Unit	Total (2H, 1G)	Hybrid Unit	Gas Unit	Total (2H, 1G)	Hybrid Unit	Gas Unit	Total (2H, 1G)
Base Price	\$ 38,688.00	\$ 35,500.00	\$ 112,876.00	\$ 38,995.00	\$ 35,699.00	\$ 113,689.00	\$ 41,415.66	\$ 38,030.28	\$ 120,861.60
Additional Costs			\$ -	\$ 85.00	\$ 85.00	\$ 255.00			\$ -
Sales Tax	\$ 3,288.48	\$ 3,017.50	\$ 9,594.46	\$ 3,321.80	\$ 3,041.64	\$ 9,685.24	\$ 3,520.33	\$ 3,232.57	\$ 10,273.24
Fees	\$ 8.75	\$ 8.75	\$ 26.25	\$ 38.75	\$ 38.75	\$ 116.25	\$ 8.75	\$ 8.75	\$ 26.25
<b>TOTAL</b>	<b>\$ 41,985.23</b>	<b>\$ 38,526.25</b>	<b>\$ 122,496.71</b>	<b>\$ 42,440.55</b>	<b>\$ 38,864.39</b>	<b>\$ 123,745.49</b>	<b>\$ 44,944.74</b>	<b>\$ 41,271.60</b>	<b>\$ 131,161.09</b>
Local Dealer Preference				\$ (390.80)	\$ (357.84)	\$ (1,139.44)			
<b>ADJUSTED TOTAL</b>	<b>\$ 41,985.23</b>	<b>\$ 38,526.25</b>	<b>\$ 122,496.71</b>	<b>\$ 42,049.75</b>	<b>\$ 38,506.55</b>	<b>\$ 122,606.05</b>	<b>\$ 44,944.74</b>	<b>\$ 41,271.60</b>	<b>\$ 131,161.09</b>
Additional: Paint	\$ 840.88	\$ 840.88	\$ 2,522.63	\$ 922.25	\$ 922.25	\$ 2,766.75	\$ 922.25	\$ 922.25	\$ 2,766.75
		By Dealership			By Dealership			By Penske Ford	
<b>FINAL AWARD</b>	<b>Kearny Mesa Ford</b>		<b>\$ 125,019.34</b>						

CERTIFICATE OF CITY/DIRECTOR OF FINANCE

Certification of Unappropriated Reserves

I HEREBY CERTIFY that the money required for the appropriation of funds for the purpose as docketed is available in the Treasury, or is anticipated to come into the Treasury, and is otherwise unappropriated.

Amount \$ \_\_\_\_\_ Fund \_\_\_\_\_

Purpose \_\_\_\_\_

\_\_\_\_\_  
Director of Finance  
City of La Mesa

Date \_\_\_\_\_ By \_\_\_\_\_

Unappropriated Reserves Available Balance \$ \_\_\_\_\_

Certification of Unencumbered Balance

I HEREBY CERTIFY that the indebtedness and obligation as docketed can be incurred; that sufficient monies to meet the obligations are actually in the Treasury, or are anticipated to come into the Treasury to the credit of the appropriation from which the same are to be drawn; and that said monies now actually in the treasury, together with the monies anticipated to come into the Treasury, to the credit of said appropriation are otherwise unencumbered.

Amount Not to Exceed      \$184,630.28

  
\_\_\_\_\_  
Director of Finance  
City of La Mesa

Date:      2/04/2021

By:      Acting Chief Ray Sweeney

Fund:      Dept./Activity:  
101      1315-6585;      \$174,950.00 from account 1315-6585 (amount available \$193,527.88);  
                 2102-6427      \$9,680.28 from account 2102-6427 (amount available \$42,555.63).

Purpose:      Purchase and Outfitting of Three 2021 Ford Police Interceptor Utility Vehicles from  
                 Kearney Mesa Ford

CERTIFICATE NO.      1732